

2022 OBL Lending Forum



The 2022 OBL Lending Forum builds stronger peer networks—by exchanging high performance ideas and discussing changing lending environment trends—and implementing action...together.

This multi-part OBL Lending Forum offers an ongoing platform throughout the year for developing peer networks and a strategic exchange of thought leadership, addressing current and developing lending opportunities and challenges. The program highlights a rotation of industry speakers and roundtable discussions by peers—all relating to lending practices, risk management, and the ever-changing regulatory, competitive and economic lending conditions.

The Lending Forum also offers an ongoing opportunity to ask questions (anonymously, if preferred) and obtain practical ideas from peers and speakers to directly address today's concerns. Breakout sessions provide small-group idea development on specific topics of interest.

At each session, participants will receive a dashboard report of key performance indicators and comparison with those institutions attending the forum.

PROGRAM HIGHLIGHTS

- Peer panels and group discussion with idea exchange on current hot topics in lending
- State-specific economic review
- Regulatory update and group discussion on examination trends
- Industry-leading speakers addressing longer-term trends and today's best practices in risk management, loan products, delivery channels and staff development

FORUM TOPICS INCLUDE

- Discuss emerging lending trends and regulatory hot topics
- Implementation of pricing strategies
- CECL approaches to loan loss reserve and implications on capital planning
- Sales culture development
- Discuss trends in credit underwriting
- Explore best practices in specialty lending
- Latest advancements in small business lending process automation
- Data analytics and portfolio risk management
- Developing cross-generational talent and skills
- Expanding the loan portfolio mix
- Credit culture assessment and development

WHY ATTEND THE 2022 OBL LENDING FORUM?

- Stay current—on high-performance lending practices
- Be prepared—learn about developing trends in lending practices and risk management
- Gain ongoing value—resources and relationships with leading industry speakers and panelists
- Develop—a strong and reliable regional network of peer bankers

JOIN TODAY!

**2022 OBL LENDING FORUM
ATTENDEES WILL ALSO
RECEIVE COMPLIMENTARY
ATTENDANCE TO THE 2022
OBL ANNUAL MEETING**

PROGRAM FEE:

\$1,195 per OBL Member

THIS PROGRAM INCLUDES:

Lending Forum Sessions

Tuesday, April 5, 2022

Tuesday, July 12, 2022

Tuesday, September 20, 2022

The April 5 session will be held virtually from 10 a.m. - 3 p.m. The July 12 and September 20 sessions will be held at OBL Education Center, 4215 Worth Avenue, Suite 300, Columbus, OH 43219 from 10 a.m to 3 p.m.

2022 OBL Annual Meeting

Thursday, Nov. 3

The 2022 OBL Annual Meeting will be held at Hyatt Regency Columbus, 350 N. High Street, Columbus, OH 43215

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WHO SHOULD ATTEND?

The OBL Lending Forum is designed for chief credit officers, chief risk officers, credit administrators, commercial lenders, and those who hold or seek management positions in credit and risk management.

Bankers will receive 18 CEU credits for attend the forum in its entirety.

ABOUT THE PRESENTER



Mike Wear is owner of 39 Acres Corporation, specializing in banker training and consulting services in credit risk underwriting and loan portfolio risk management. Less lecture—real-life business cases—more hands-on practice... and more fun!

Over his 41-year banking career, he previously served in commercial lending and senior credit management positions with Omaha-area community banks. Wear retired as a Senior Analyst in the Credit Risk Administration department of First National Bank of Omaha, a \$24B regional community bank, specializing in underwriting larger (\$10-100M) commercial real estate loans throughout the country. In addition, he developed curriculum and conducted multi-tier training programs in credit analytics on an enterprise-wide basis.

He is the Loan Portfolio Management Section Leader and serves as a member of the faculty at the Graduate School of Banking at the University of Wisconsin in Madison, as well as GSB's Sales & Marketing School and IT Management School. He is a former adjunct professor for the University of Nebraska-Omaha. He has authored articles for banking publications and has served as a textbook editor/reviewer for the American Bankers Association.

Mike is now expanding his advanced Commercial and CRE lending workshops and teaches for several State Banking Associations. Consulting services include highly-customized credit analytics coaching, effective prospecting, and loan portfolio risk management strategies and tools to identify risk in the Pass-rated portfolio.

CANCELLATION POLICY

Refunds for the program will be granted for cancellations received in writing to education@ohiobankersleague.com by March 29, 2022. Cancellations will be subject to a \$75 processing fee. No refunds or credits will be granted for cancellations received after March 29. Substitutions are always welcome.

WHAT DO MEMBERS HAVE TO SAY ABOUT THE OBL LENDING FORUM?

Found all of the subjects beneficial today, as they were informative and timely with good interaction.

Enjoyed Mike Wear's ability to relate, keep it interesting and be mindful of the time involved.



Visit www.ohiobankersleague.com
or scan the QR code above.

Questions?

Carol Y. Allerding, CMP at 614-340-7618
or callerding@ohiobankersleague.com

Registration Assistance?

Contact Sarah Husk at shusk@ohiobankersleague.com



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